



Enhancing Quality, Safety and Efficiency
to Improve the Outcomes of Patient Care

STANLEY[®]
Healthcare Solutions

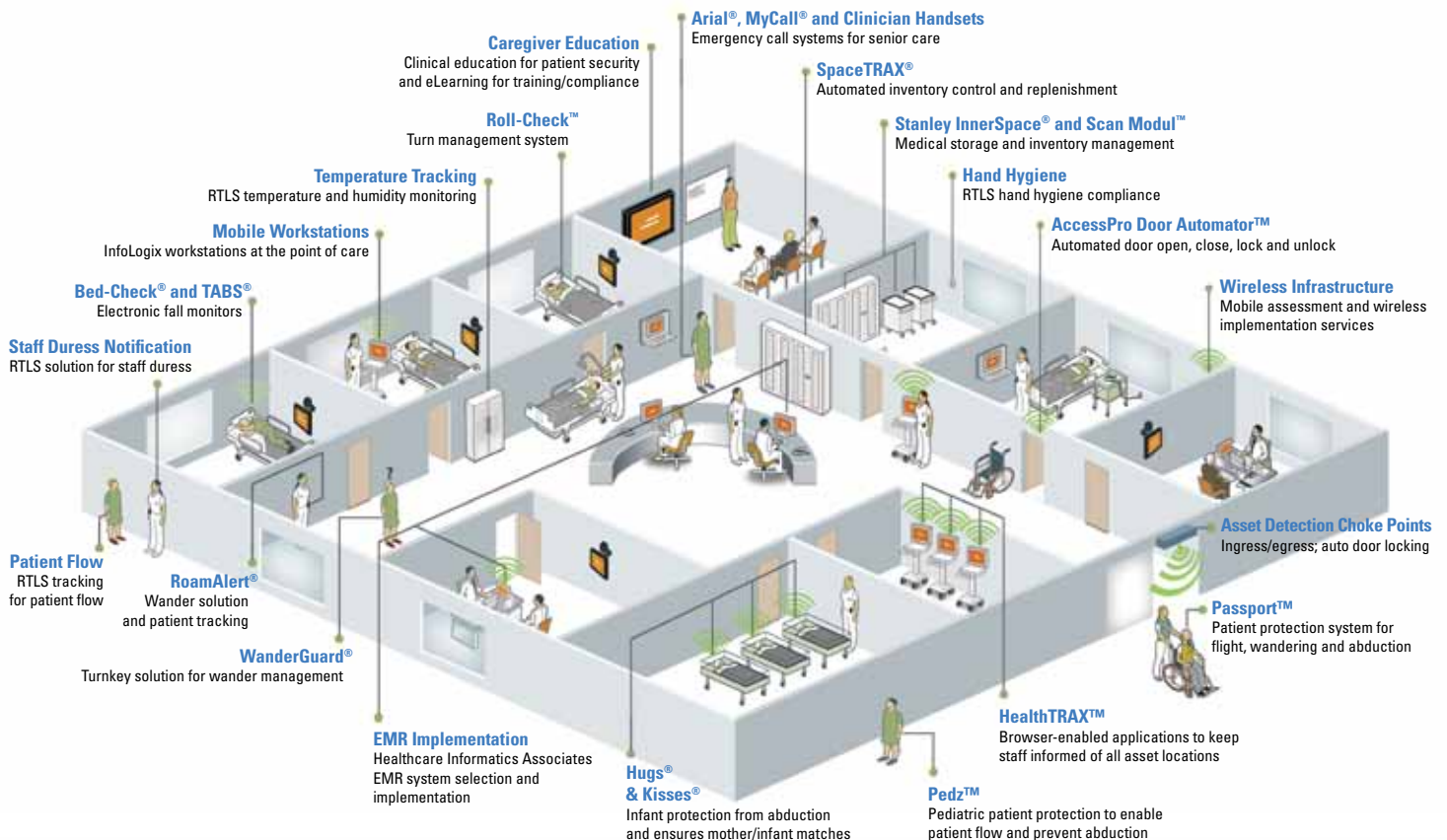
Higher quality.
Greater safety.
Improved efficiency.

Better outcomes.

Stanley Healthcare Solutions provides over 4,800 acute care hospitals and 11,000 senior care organizations with innovative solutions that enhance quality, safety and efficiency to improve the outcomes of patient care.

With a strong foundation in the operational, clinical and cultural challenges of healthcare, we are proud to provide solutions across more than 20 critical areas of the hospital – from patient security and tracking, to storage solutions for asset management, to consulting services for successful EMR implementations and Transformational Lean™ improvement.

As part of Stanley Black & Decker, a Fortune 300 company, our passion for excellence is seen around the world in our disciplined operations and loyal customer relationships.



Services and solutions in over 20 key areas

IMPROVING QUALITY, SAFETY AND EFFICIENCY ACROSS THE HOSPITAL

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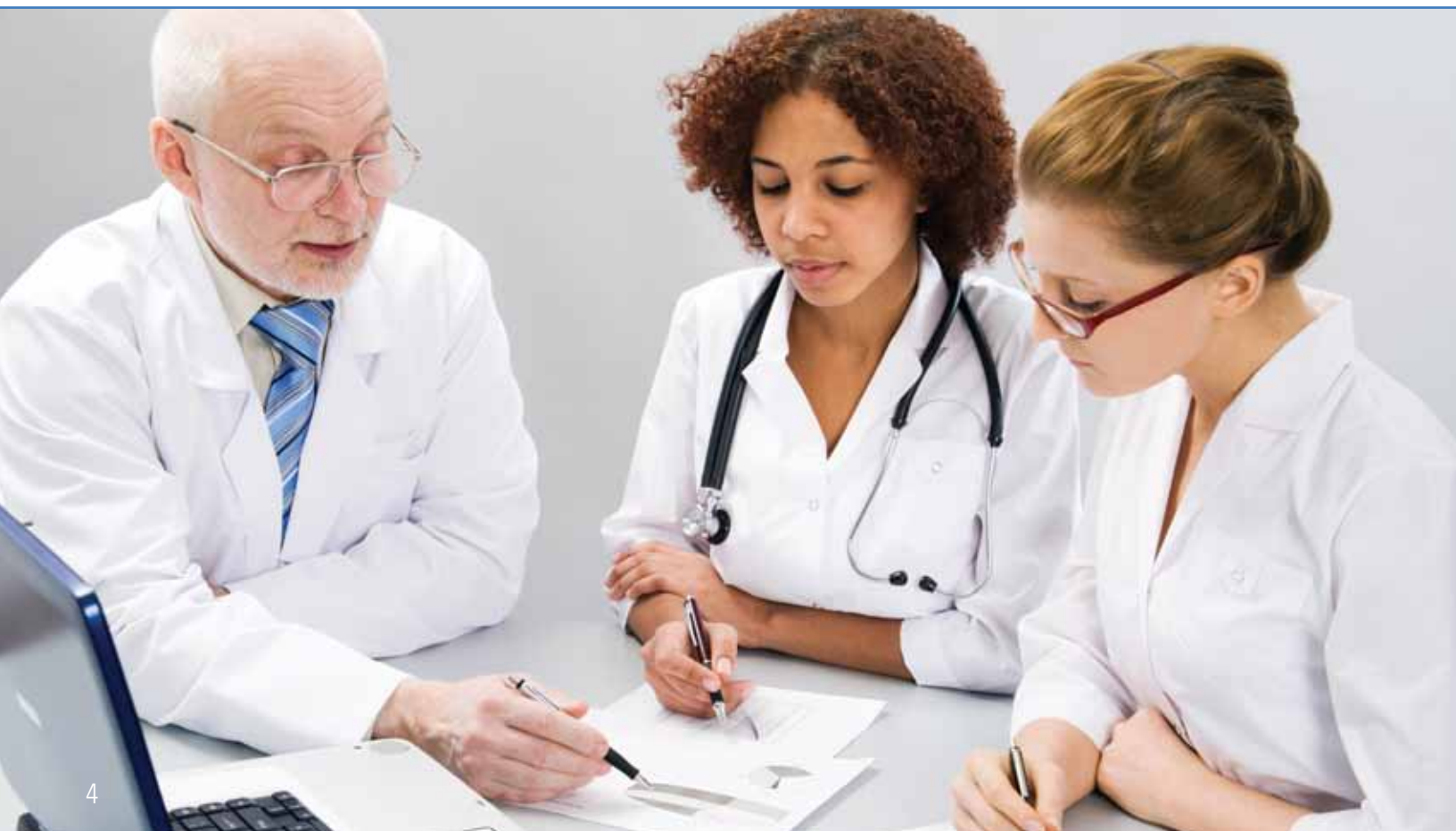
CONSULTING & PROFESSIONAL SERVICES

Stanley Healthcare Solutions' consultants help hospitals achieve EMR adoption, improve learning and retention, and save millions of dollars each year.

EMR & CLINICAL SYSTEMS IMPLEMENTATION

Electronic medical records solutions are among the most critical initiatives for healthcare organizations to meet their efficiency and patient care goals. Our Healthcare Informatics Associates consulting team specializes in helping you select the right technology, and successfully implement it for maximum benefit.

As one of the most seasoned teams in the industry, our consultants have an average of 20 years of experience in the clinical and technology worlds. This combination provides us with a strong perspective on how to implement your EMR or clinical system to provide the functionality that will translate into increased patient safety, best practices for staff, and full integration with other systems, all with a proven ROI.





ELEARNING

Effective training and project rollouts are critical factors in determining whether a technology implementation succeeds or fails. Our customized eLearning and training programs help hospitals improve material retention by up to 50%, saving hundreds of thousands of dollars in expenses by reducing the hours required for effective staff training.

Developed in close consultation with our clients to reflect their unique culture, workflow and implementation of the technology, we provide courseware for EMR and clinical systems, as well as eLearning tools for content authoring, assessment and certification, and learning management.

TRANSFORMATIONAL LEAN™

Stanley Healthcare Solutions offers uniquely powerful Transformational Lean consulting solutions for healthcare. We specialize in the integration of complementary problem-solving capabilities to deliver step-change improvement in patient safety, operational excellence, and financial performance while facilitating organizational readiness for change.

What does this mean for our customers? The ability to realize dramatic increases in productivity, elimination of excess, and improvement in both patient and financial outcomes. From supply chain excellence, to process optimization, technology and complexity management, our Transformational Lean solutions provide a proven path to results.

STORAGE & INVENTORY MANAGEMENT

Our healthcare storage and mobility solutions empower clinicians to do their jobs more efficiently and effectively, to maximize available time at the point of care.

MEDICAL STORAGE

Medical storage is about more than the right cabinet for the right location. It's the key to increasing staff productivity, reducing inventory, eliminating waste from expired products, and lowering costs. The Stanley InnerSpace® and Scan Modul™ lines offer a range of customized storage solutions for every part of the hospital, including modular casework, mobile procedure carts and open storage.

From the catheterization lab to the emergency department, Stanley Healthcare Solutions can provide storage solutions that maximize usable space and drive efficiency of care.

MOBILE WORKSTATIONS

Stanley Healthcare Solutions' mobile workstations and mobility suite represent a breakthrough in point of care technology for healthcare, enabling end-to-end EMR implementation and seamless integration with clinical workflow.

Our mobile workstations feature advanced ergonomics, easy maneuverability and a compact footprint – along with advanced battery technology that enables full recharge in just one hour, enabling a workstation to be on-line for as much as 22 hours in a 24 hour period.





THE RESULTS SPEAK FOR THEMSELVES

Our customers have reported up to a \$1.2 million reduction in their inventory in Interventional Radiology, and a 33% reduction in inventory in the cardiac cath lab.

SpaceTRAX case study results from a three-room IR department within 12 months of implementation:

\$637,000 of savings in department supply cost

\$98,000 of expired product traded for full credit

\$200,000 of overstock reductions

INVENTORY MANAGEMENT

Effective inventory management is key to reducing costs for hospitals. Stanley Healthcare Solutions' SpaceTRAX® inventory management systems can save hospitals millions of dollars annually through optimized inventory levels and higher caregiver efficiency.

The SpaceTRAX suite combines hardware and software technology to link supplies to physicians, patients, and procedures. This results not only in increased charge capture, reduced excess inventory, and increased inventory turns; it also increases staff efficiency through the elimination of manual inventory procedures, and by ensuring that procedure items are at hand when needed.

TOTAL SUPPLY CHAIN MANAGEMENT SOLUTION

Leveraging the broad product offerings of Stanley Healthcare Solutions, we are able to provide our customers with a comprehensive, integrated supply management solution, including Transformational Lean™ expertise to help you drive spend reduction and staff productivity. We are proud to provide hospitals with a true "one stop shop" for hardware, software and process re-engineering.

PATIENT & RESIDENT SECURITY

Every day, thousands of hospitals and senior living facilities worldwide put their trust in Stanley Healthcare Solutions' systems to help keep their patients and residents safe.

PATIENT SECURITY

Care starts with security. The Patient Security suite of applications harnesses the power of RFID technology to protect at-risk patients in all parts of the hospital.

The Hugs® infant protection system is one of the most widely deployed solutions for protecting newborn infants from abduction or mother/infant mismatching, with over 1,100 users worldwide. It shares a platform with the Pedz™ system for pediatric patients, and the Passport™ system for protecting adult patients at risk of flight or discharge against medical advice in Emergency and other departments.

FALL MANAGEMENT

Preventing falls is a key safety goal for all healthcare organizations. Stanley Healthcare Solutions was a pioneer in electronic fall monitors, and has partnered with thousands of facilities to help them manage falls.

Stanley fall monitors contribute to your fall management protocol by providing timely notice of movement that could lead to a fall. With some of the leading products in the market – including Bed-Check® and TABS® – we can customize a solution based on your unique needs, to contribute to increased staff efficiency and better patient outcomes.





PROVEN FALL REDUCTION RESULTS AT BARNES-JEWISH HOSPITAL

Patient falls remain among the most common, and costly, of patient injuries. By deploying Bed-Check monitors in every patient room over a six-month trial period, Barnes-Jewish Hospital in St. Louis, Missouri was able to significantly reduce both the rate of falls and the number of falls with injury. One of the key findings of the trial was a **100% recommendation** by participating staff to extend the practice to other units.

WANDER MANAGEMENT

For more than 20 years, Stanley Healthcare Solutions has been helping senior care facilities and hospitals to reduce the risk of wandering, through advanced RFID technology. With two of the leading wander management systems – the WanderGuard® system and RoamAlert® system – we can customize a solution for any size of facility with a range of options, including resident locating, emergency response and mobile equipment monitoring.

EMERGENCY CALL

Stanley Healthcare Solutions' wireless call technology enables skilled nursing, assisted living and independent living facilities to promote resident independence while still providing a reliable means to call for help. The Aerial® system and MyCall® system offer both portable pendants and a range of fixed wall stations for bathrooms and hallways so that residents can call for assistance at any time. With largely wireless infrastructure, Aerial and MyCall are also cost-effective to deploy and highly scalable.

ASSET MANAGEMENT

Whether it's a defibrillator, wheelchair, infusion pump, or other mobile asset, not knowing where equipment is can endanger patients and reduce efficiency. The HealthTRAX™ asset and patient tracking solution combines real time location system (RTLS) and RFID technology to deliver a simple yet powerful means of tracking the location and status of assets and people.



OUR SOLUTIONS

CONSULTING & PROFESSIONAL SERVICES

- **Healthcare Informatics Associates:** Electronic Medical Record (EMR) strategy and implementation
- **Transformational Lean™:** Step-change improvement in patient safety, operations and financial performance
- **eLearning** solutions for clinician education, training and compliance

STORAGE & INVENTORY MANAGEMENT

- **Stanley InnerSpace®** healthcare storage
- **Scan Modul™** healthcare storage
- **SpaceTRAX®** inventory management system
- **Stanley Healthcare Solutions** mobile workstations and point of care mobility suite

PATIENT & RESIDENT SECURITY

- Patient security: **Hugs®** infant protection system, **Pedz™** pediatric protection system, **Passport™** patient protection system
- Fall monitors: **Bed-Check®, TABS®, UMP®, Micro-Tech™**
- Wander management: **WanderGuard®** departure alert system, **RoamAlert®** resident safety system
- Wireless emergency call: **Arial®** wireless call system and **MyCall®** resident call system
- **HealthTRAX™** asset tracking
- **Stanley®** magnetic door locks and access control components





Transformational Lean™ eLearning



Healthcare Solutions



www.stanleyhealthcare.com